



# Home Health Reimbursement: PDGM & Beyond

## Virtual Workshop

October 28, 2020 | 9:00am-4:00pm

**This workshop will take agencies through the current state of PDGM and move through all the aspects of home health reimbursement.**

PDGM has brought many changes to home health and PDGM is not all that reimbursement is made up of. In addition to working through the fine details of PDGM changes the workshop will also cover examples for LUPA, PEP and Outlier adjustments. There will be a discussion of Pre-Bill claim reviews and the significance of that. The impact of OASIS & Coding and medical review programs have the potential to more directly impact reimbursement than some of the other aspects of PDGM and this workshop will get you up to date on all that. Cash flow has been one of the gravest areas of concern in recent months....let us take you through the basics of cash flow projections and how best to make that work in your organization. Whether you are a biller, collector or Administrator, this workshop is just what is needed to get you up to date on all things Home Health Reimbursement.

### **Program Goals: Day to Day Revenue Cycle Under PDGM**

1. Evaluate the PDGM Structure
2. Detail the significant impact of Intake on Revenue Cycle
3. HIPPS Code & Episode Exceptions Review
4. LUPA, PEP & Outlier Calculations
5. Details of Billing RAP & Final Claim
6. OASIS & Coding Impact on Reimbursement
7. Detail Credentialing with Managed Care & Issues surrounding getting paid
8. Targeted Probe & Educate
9. PEPPER Reports – monitoring and evaluating



### **Presenter: Melinda Gaboury, CEO/Co-Founder, Healthcare Provider Solutions**

Melinda A. Gaboury, with more than 29 years in home care, has over 18 years of executive speaking and educating experience, including extensive day-to-day interaction with home care and hospice professionals. She routinely conducts Home Care and Hospice Reimbursement Workshops and speaks at state association meetings throughout the country. Melinda has profound experience in Medicare PPS training, billing, collections, case-mix calculations, chart reviews, and due diligence. UPIC, RA, ADR & TPE appeals with all Medicare MACs have become the forefront of Melinda's current impact on the industry. She is currently serving on the NAHC/HHFMA Advisory Board and is Associate Director on the Home Care Association of Florida Board of Directors. Melinda is also the author of the Home Health OASIS Guide to OASIS-D1.



### **6 Nurse Contact Hours Offered**

The Association for Home and Hospice Care of North Carolina is approved as a provider of nursing continuing professional development by the North Carolina Nurses Association, an accredited approver by the American Nurses Credentialing Center's Commission on Accreditation.

# The Association for Home & Hospice Care of North Carolina

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**Convenience:** Enjoy the convenience and cost-efficiency of a webinar – watch the speaker’s slide presentation on the internet while listening by telephone or through your computer’s microphone and speakers (VoIP). There is no limit to the number of attendees from your agency who may participate at your site using one phone line and a computer with internet access.

**Confirmation:** Prior to the webinar, a GoToWebinar link will be e-mailed to you. You will need to register through this link to attend the webinar. You will be sent a confirmation which will include a join link to access the webinar, a dial-in number and an access code to listen in via telephone. You will also be sent any pertinent handouts if available.

**Registration Fee:** Registrations may not be shared between agencies – the agency’s registration covers the access of only one phone line/computer access to the webinar. Multiple site participation for your agency will require a separate registration fee for each connection. Please note: if your agency has sent in 1 registration but 3 people from your agency register through the GTW link, your agency will be invoiced for the additional 2 registrations. The handouts will be emailed to you to the email address you provide. Please feel free to provide an additional email address as a backup.

**Recording:** The recording for this webinar will be made available through December 31, 2020.

Please Make Your Selection Below:		
Association Members	\$129	
Potential Members	\$229	

Amount Enclosed	
Attendee Name	
Agency Name	
Agency Address	
City State Zip	Phone
Attendee Email	Alternate Email

*If paying by check, please make payable to AHHC*

Credit Card Number	Exp. Date
Name (as it appears on card)	
Address of cardholder	
Email Address for CC receipt	
Signature (required)	

**Registration must be received in writing and will not be accepted without payment. Three easy ways to register:**

1.	Online Registration - please visit <a href="http://www.ahhcnc.org/events">www.ahhcnc.org/events</a>
2.	Mail registration form with total registration fees (check or credit card) to: AHHC, 3101 Industrial Dr., Ste. 204, Raleigh, NC 27609
3.	Fax form with total registration fees (credit card) and signature to 919.848.2355

Contact Richard Lawrence with questions: 919.848.3450 or [richard@ahhcnc.org](mailto:richard@ahhcnc.org)